

Translation

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## Summary of Consolidated Financial Results for the Year Ended March 31, 2024 (Based on Japanese GAAP)

May 10, 2024

Company name: Ashimori Industry Co., Ltd.  
 Stock exchange listing: Tokyo  
 Stock code: 3526 URL <https://www.ashimori.co.jp/>  
 Representative: President Shigeyuki Washine  
 General Manager, Finance&Accounting Dept. Kazuma Shichisawa TEL 06-6105-1863  
 Inquiries: Kazuma Shichisawa TEL 06-6105-1863  
 Scheduled date of ordinary general meeting of shareholders: June 21, 2024  
 Scheduled date to file Securities Report: June 21, 2024  
 Scheduled date to commence dividend payments: June 24, 2024  
 Preparation of supplementary material on financial results: Yes  
 Holding of financial results meeting: No

(Amounts less than one million yen are rounded down)

### 1. Consolidated financial results for the year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

#### (1) Consolidated operating results

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2024	68,389	4.2	3,753	74.4	4,202	50.3	3,217	216.2
Year ended March 31, 2023	65,624	22.6	2,152	301.6	2,796	316.4	1,017	99.4

	Earnings per share	Diluted earnings per share	Profit attributable to owners of parent/equity	Ordinary profit/total assets	Operating profit/net sales
	Yen	Yen	%	%	%
Year ended March 31, 2024	535.70	534.59	15.7	8.0	5.5
Year ended March 31, 2023	169.44	169.12	5.7	5.5	3.3

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2024	53,861	22,566	41.8	3,749.27
As of March 31, 2023	51,552	18,452	35.7	3,065.96

#### (3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Year ended March 31, 2024	3,173	(725)	(1,901)	5,255
Year ended March 31, 2023	6,267	(1,463)	(2,700)	4,402

### 2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Dividend payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Year ended March 31, 2023	—	0.00	—	50.00	50.00	300	29.5	1.7
Year ended March 31, 2024	—	0.00	—	100.00	100.00	600	18.7	2.9
Year ending March 31, 2025 (Forecast)	—	0.00	—	100.00	100.00		30.0	

3. Forecast of consolidated financial results for the year ending March 31, 2025 (from April 1, 2024 to March 31, 2025)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	68,000	(0.6)	3,200	(14.8)	3,200	(23.8)	2,000	(37.8)	333.02

4. Notes

(1) Changes in significant subsidiaries during the year ended March 31, 2024

(changes in specified subsidiaries resulting in the change in scope of consolidation): No

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: No

Changes in accounting policies due to other reasons: No

Changes in accounting estimates: No

Restatement of prior period financial statements: No

(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2024	6,056,939 shares	As of March 31, 2023	6,056,939 shares
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Number of treasury shares at the end of the period

As of March 31, 2024	50,933 shares	As of March 31, 2023	50,838 shares
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Average number of shares during the period

Year ended March 31, 2024	6,005,680 shares	Year ended March 31, 2023	6,005,318 shares
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**Consolidated financial statements**  
**Consolidated balance sheets**

(Millions of yen)

	As of March 31, 2023	As of March 31, 2024
<b>Assets</b>		
Current assets		
Cash and deposits	4,423	5,290
Notes receivable - trade	314	669
Accounts receivable - trade	11,042	11,647
Contract assets	1,748	695
Electronically recorded monetary claims - operating	1,653	1,840
Merchandise and finished goods	1,977	2,600
Work in process	1,376	1,428
Raw materials and supplies	8,008	9,135
Other	2,015	1,414
Allowance for doubtful accounts	(8)	(68)
Total current assets	32,552	34,652
Non-current assets		
Property, plant and equipment		
Buildings and structures	11,873	12,600
Accumulated depreciation	(6,583)	(7,149)
Buildings and structures, net	5,289	5,451
Machinery, equipment and vehicles	19,599	20,670
Accumulated depreciation	(16,521)	(17,567)
Machinery, equipment and vehicles, net	3,077	3,102
Tools, furniture and fixtures	14,165	14,410
Accumulated depreciation	(12,881)	(13,186)
Tools, furniture and fixtures, net	1,283	1,223
Land	5,790	5,868
Leased assets	75	71
Accumulated depreciation	(18)	(18)
Leased assets, net	56	52
Construction in progress	312	85
Total property, plant and equipment	15,810	15,783
Intangible assets		
Goodwill	598	435
Other	274	364
Total intangible assets	872	799
Investments and other assets		
Investment securities	1,326	1,646
Deferred tax assets	366	249
Retirement benefit asset	299	505
Other	341	239
Allowance for doubtful accounts	(17)	(15)
Total investments and other assets	2,317	2,625
Total non-current assets	19,000	19,209
Total assets	51,552	53,861

(Millions of yen)

	As of March 31, 2023	As of March 31, 2024
<b>Liabilities</b>		
<b>Current liabilities</b>		
Notes and accounts payable - trade	7,411	6,435
Electronically recorded obligations - operating	5,102	5,561
Short-term borrowings	2,254	2,135
Current portion of long-term borrowings	2,614	2,801
Current portion of bonds payable	–	3,000
Lease liabilities	18	18
Accounts payable - other	1,095	1,284
Income taxes payable	267	474
Accrued consumption taxes	393	172
Contract liabilities	554	235
Provision for bonuses	568	636
Provision for bonuses for directors (and other officers)	24	62
Provision for product warranties	112	67
Other provisions	70	35
Other	1,011	1,003
<b>Total current liabilities</b>	<b>21,501</b>	<b>23,924</b>
<b>Non-current liabilities</b>		
Bonds payable	3,000	–
Long-term borrowings	6,429	5,000
Lease liabilities	50	52
Retirement benefit liability	1,995	1,938
Provision for product warranties	10	–
Asset retirement obligations	29	29
Deferred tax liabilities	–	265
Other	84	84
<b>Total non-current liabilities</b>	<b>11,599</b>	<b>7,370</b>
<b>Total liabilities</b>	<b>33,100</b>	<b>31,295</b>
<b>Net assets</b>		
<b>Shareholders' equity</b>		
Share capital	8,388	8,388
Capital surplus	1,632	1,632
Retained earnings	7,985	10,901
Treasury shares	(148)	(148)
<b>Total shareholders' equity</b>	<b>17,857</b>	<b>20,774</b>
<b>Accumulated other comprehensive income</b>		
Valuation difference on available-for-sale securities	266	519
Foreign currency translation adjustment	194	1,022
Remeasurements of defined benefit plans	95	202
<b>Total accumulated other comprehensive income</b>	<b>556</b>	<b>1,743</b>
Share acquisition rights	20	24
Non-controlling interests	17	24
<b>Total net assets</b>	<b>18,452</b>	<b>22,566</b>
<b>Total liabilities and net assets</b>	<b>51,552</b>	<b>53,861</b>

**Consolidated statements of income and consolidated statements of comprehensive income**  
**Consolidated statements of income**

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Net sales	65,624	68,389
Cost of sales	56,645	57,420
Gross profit	8,978	10,969
Selling, general and administrative expenses	6,825	7,216
Operating profit	2,152	3,753
Non-operating income		
Interest income	12	22
Dividend income	28	33
Rental income	44	44
Foreign exchange gains	624	566
Subsidy income	60	28
Compensation income	87	–
Other	159	144
Total non-operating income	1,019	840
Non-operating expenses		
Interest expenses	174	200
Rental costs	13	12
Share of loss of entities accounted for using equity method	26	48
Loss on fire	63	–
Taxes and dues	–	62
Other	99	67
Total non-operating expenses	376	391
Ordinary profit	2,796	4,202
Extraordinary income		
Gain on sale of land	4	–
Gain on sale of investment securities	–	135
Total extraordinary income	4	135
Extraordinary losses		
Impairment losses	690	–
Total extraordinary losses	690	–
Profit before income taxes	2,110	4,337
Income taxes - current	649	884
Income taxes - deferred	442	229
Total income taxes	1,092	1,113
Profit	1,017	3,223
Profit attributable to non-controlling interests	0	6
Profit attributable to owners of parent	1,017	3,217

## Consolidated statements of comprehensive income

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Profit	1,017	3,223
Other comprehensive income		
Valuation difference on available-for-sale securities	53	250
Deferred gains or losses on hedges	4	–
Foreign currency translation adjustment	178	805
Remeasurements of defined benefit plans, net of tax	62	106
Share of other comprehensive income of entities accounted for using equity method	22	25
Total other comprehensive income	321	1,187
Comprehensive income	1,339	4,411
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,338	4,404
Comprehensive income attributable to non-controlling interests	0	6

## Consolidated statements of changes in equity

Fiscal year ended March 31, 2023

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	8,388	1,632	7,120	(151)	16,989
Changes during period					
Dividends of surplus			(150)		(150)
Profit attributable to owners of parent			1,017		1,017
Purchase of treasury shares				(0)	(0)
Disposal of treasury shares		(1)		3	1
Transfer of loss on disposal of treasury shares		1	(1)		–
Net changes in items other than shareholders' equity					
Total changes during period	–	–	865	3	868
Balance at end of period	8,388	1,632	7,985	(148)	17,857

	Accumulated other comprehensive income					Share acquisition rights	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at beginning of period	212	(4)	(4)	32	235	21	17	17,263
Changes during period								
Dividends of surplus								(150)
Profit attributable to owners of parent								1,017
Purchase of treasury shares								(0)
Disposal of treasury shares								1
Transfer of loss on disposal of treasury shares								–
Net changes in items other than shareholders' equity	53	4	199	62	321	(1)	0	320
Total changes during period	53	4	199	62	321	(1)	0	1,188
Balance at end of period	266	–	194	95	556	20	17	18,452

Fiscal year ended March 31, 2024

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	8,388	1,632	7,985	(148)	17,857
Changes during period					
Dividends of surplus			(300)		(300)
Profit attributable to owners of parent			3,217		3,217
Purchase of treasury shares				(2)	(2)
Disposal of treasury shares		(1)		2	1
Transfer of loss on disposal of treasury shares		1	(1)		–
Net changes in items other than shareholders' equity					
Total changes during period	–	–	2,915	0	2,916
Balance at end of period	8,388	1,632	10,901	(148)	20,774

	Accumulated other comprehensive income					Share acquisition rights	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at beginning of period	266	–	194	95	556	20	17	18,452
Changes during period								
Dividends of surplus								(300)
Profit attributable to owners of parent								3,217
Purchase of treasury shares								(2)
Disposal of treasury shares								1
Transfer of loss on disposal of treasury shares								–
Net changes in items other than shareholders' equity	253	–	827	106	1,187	4	6	1,197
Total changes during period	253	–	827	106	1,187	4	6	4,114
Balance at end of period	519	–	1,022	202	1,743	24	24	22,566



## Consolidated statements of cash flows

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Cash flows from operating activities		
Profit before income taxes	2,110	4,337
Depreciation	1,885	1,746
Impairment losses	690	–
Amortization of goodwill	163	163
Increase (decrease) in provision for product warranties	(6)	(60)
Increase (decrease) in allowance for doubtful accounts	(194)	57
Increase (decrease) in retirement benefit asset or liability	(9)	(201)
Interest and dividend income	(41)	(56)
Interest expenses	174	200
Foreign exchange losses (gains)	(82)	(208)
Share of loss (profit) of entities accounted for using equity method	26	48
Loss (gain) on sale of investment securities	–	(135)
Loss (gain) on sale of land	(4)	–
Decrease (increase) in trade receivables	999	334
Decrease (increase) in inventories	(143)	(1,165)
Increase (decrease) in trade payables	1,393	(1,064)
Decrease (increase) in other current assets	(455)	701
Increase (decrease) in other current liabilities	38	(757)
Increase (decrease) in accounts payable - other	54	(1)
Other, net	118	34
Subtotal	6,717	3,971
Interest and dividends received	47	55
Interest paid	(174)	(200)
Income taxes refund	266	40
Income taxes paid	(589)	(692)
Net cash provided by (used in) operating activities	6,267	3,173
Cash flows from investing activities		
Payments into time deposits	(15)	(33)
Proceeds from withdrawal of time deposits	210	23
Purchase of property, plant and equipment	(1,535)	(901)
Proceeds from sale of property, plant and equipment	201	28
Purchase of intangible assets	(196)	(112)
Purchase of investment securities	(12)	(13)
Proceeds from sale of investment securities	–	161
Proceeds from collection of loans receivable	0	–
Other, net	(115)	122
Net cash provided by (used in) investing activities	(1,463)	(725)

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	(2,829)	(243)
Proceeds from long-term borrowings	2,788	1,700
Repayments of long-term borrowings	(2,470)	(3,020)
Purchase of treasury shares	(0)	(2)
Proceeds from disposal of treasury shares	0	0
Repayments of lease liabilities	(37)	(35)
Dividends paid	(150)	(300)
Net cash provided by (used in) financing activities	(2,700)	(1,901)
Effect of exchange rate change on cash and cash equivalents	116	306
Net increase (decrease) in cash and cash equivalents	2,220	853
Cash and cash equivalents at beginning of period	2,181	4,402
Cash and cash equivalents at end of period	4,402	5,255