

Translation

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## Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2023 (Based on Japanese GAAP)

February 9, 2024

Company name: Ashimori Industry Co., Ltd.  
 Stock exchange listing: Tokyo  
 Stock code: 3526 URL <https://www.ashimori.co.jp>  
 Representative: President Shigeyuki Washine  
 General Manager, Finance&Accounting Dept. Kazuma Shichisawa TEL 06-6105-1863  
 Scheduled date to file Quarterly Securities Report: February 9, 2024  
 Scheduled date to commence dividend payments: –  
 Preparation of supplementary material on quarterly financial results: No  
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

### 1. Consolidated financial results for the nine months ended December 31, 2023 (from April 1, 2023 to December 31, 2023)

#### (1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2023	49,601	6.3	2,294	99.8	2,638	51.3	2,004	606.4
Nine months ended December 31, 2022	46,660	22.1	1,148	–	1,743	–	283	–

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Nine months ended December 31, 2023	333.78		333.04	
Nine months ended December 31, 2022	47.26		47.16	

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of December 31, 2023	53,753	21,000	39.0
As of March 31, 2023	51,552	18,452	35.7

### 2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen				
Year ended March 31, 2023	–	0.00	–	50.00	50.00
Year ending March 31, 2024	–	0.00	–		
Year ending March 31, 2024 (Forecast)				100.00	100.00

### 3. Forecast of consolidated financial results for the year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	68,000	3.6	3,200	48.6	3,400	21.6	2,300	126.0	382.97

4. Notes

- (1) Changes in significant subsidiaries during the nine months ended December 31, 2023  
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
  - Changes in accounting policies due to other reasons: No
  - Changes in accounting estimates: No
  - Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2023	6,056,939 shares	As of March 31, 2023	6,056,939 shares
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Number of treasury shares at the end of the period

As of December 31, 2023	51,603 shares	As of March 31, 2023	50,838 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2023	6,005,662 shares	Nine months ended December 31, 2022	6,005,173 shares
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**Quarterly consolidated financial statements**  
**Consolidated balance sheets**

(Millions of yen)

	As of March 31, 2023	As of December 31, 2023
<b>Assets</b>		
Current assets		
Cash and deposits	4,423	5,915
Notes and accounts receivable - trade, and contract assets	13,105	12,433
Electronically recorded monetary claims - operating	1,653	1,737
Merchandise and finished goods	1,977	2,784
Work in process	1,376	1,464
Raw materials and supplies	8,008	9,212
Other	2,015	1,371
Allowance for doubtful accounts	(8)	(10)
Total current assets	32,552	34,909
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	5,289	5,527
Machinery, equipment and vehicles, net	3,077	3,092
Tools, furniture and fixtures, net	1,283	1,232
Land	5,790	5,842
Leased assets, net	56	52
Construction in progress	312	134
Total property, plant and equipment	15,810	15,881
Intangible assets		
Goodwill	598	476
Other	274	307
Total intangible assets	872	784
Investments and other assets		
Investment securities	1,326	1,506
Deferred tax assets	366	136
Retirement benefit asset	299	317
Other	341	233
Allowance for doubtful accounts	(17)	(15)
Total investments and other assets	2,317	2,178
Total non-current assets	19,000	18,843
Total assets	51,552	53,753

(Millions of yen)

	As of March 31, 2023	As of December 31, 2023
<b>Liabilities</b>		
<b>Current liabilities</b>		
Notes and accounts payable - trade	7,411	6,331
Electronically recorded obligations - operating	5,102	5,458
Short-term borrowings	2,254	3,094
Current portion of long-term borrowings	2,614	2,877
Lease liabilities	18	14
Accounts payable - other	1,095	1,245
Income taxes payable	267	124
Accrued consumption taxes	393	133
Provision for bonuses	568	564
Provision for bonuses for directors (and other officers)	24	–
Provision for product warranties	112	54
Other provisions	70	21
Derivative liabilities	–	192
Other	1,566	1,504
<b>Total current liabilities</b>	<b>21,501</b>	<b>21,618</b>
<b>Non-current liabilities</b>		
Bonds payable	3,000	3,000
Long-term borrowings	6,429	5,743
Lease liabilities	50	57
Retirement benefit liability	1,995	2,022
Provision for product warranties	10	3
Asset retirement obligations	29	29
Deferred tax liabilities	–	193
Other	84	84
<b>Total non-current liabilities</b>	<b>11,599</b>	<b>11,134</b>
<b>Total liabilities</b>	<b>33,100</b>	<b>32,753</b>
<b>Net assets</b>		
<b>Shareholders' equity</b>		
Share capital	8,388	8,388
Capital surplus	1,632	1,632
Retained earnings	7,985	9,689
Treasury shares	(148)	(150)
<b>Total shareholders' equity</b>	<b>17,857</b>	<b>19,560</b>
<b>Accumulated other comprehensive income</b>		
Valuation difference on available-for-sale securities	266	405
Deferred gains or losses on hedges	–	(192)
Foreign currency translation adjustment	194	1,087
Remeasurements of defined benefit plans	95	90
<b>Total accumulated other comprehensive income</b>	<b>556</b>	<b>1,391</b>
Share acquisition rights	20	24
Non-controlling interests	17	23
<b>Total net assets</b>	<b>18,452</b>	<b>21,000</b>
<b>Total liabilities and net assets</b>	<b>51,552</b>	<b>53,753</b>

**Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)**

**Consolidated statements of income (cumulative)**

(Millions of yen)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Net sales	46,660	49,601
Cost of sales	40,568	41,953
Gross profit	6,092	7,647
Selling, general and administrative expenses	4,943	5,353
Operating profit	1,148	2,294
Non-operating income		
Interest income	8	14
Dividend income	28	33
Rental income	31	34
Foreign exchange gains	573	368
Subsidy income	56	23
Other	97	84
Total non-operating income	796	559
Non-operating expenses		
Interest expenses	122	152
Share of loss of entities accounted for using equity method	43	35
Other	35	27
Total non-operating expenses	201	215
Ordinary profit	1,743	2,638
Extraordinary income		
Gain on sale of investment securities	–	134
Gain on sale of land	4	–
Total extraordinary income	4	134
Extraordinary losses		
Impairment losses	662	–
Total extraordinary losses	662	–
Profit before income taxes	1,085	2,772
Income taxes - current	284	390
Income taxes - deferred	517	371
Total income taxes	801	762
Profit	284	2,010
Profit attributable to non-controlling interests	0	6
Profit attributable to owners of parent	283	2,004

**Consolidated statements of comprehensive income (cumulative)**

(Millions of yen)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Profit	284	2,010
Other comprehensive income		
Valuation difference on available-for-sale securities	23	139
Deferred gains or losses on hedges	(149)	(192)
Foreign currency translation adjustment	507	859
Remeasurements of defined benefit plans, net of tax	9	(4)
Share of other comprehensive income of entities accounted for using equity method	54	33
Total other comprehensive income	445	834
Comprehensive income	729	2,845
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	728	2,839
Comprehensive income attributable to non-controlling interests	0	6